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NEWS RELEASE

FOR IMMEDIATE RELEASE

November 03, 2016

B&D's Peter Isaac Named to Building Design + Construction Magazine's "Forty Under 40" for 2016

Owner's Representation in Growing Higher Education Public-Private Partnership Area Propelled Isaac to Prestigious Industry Recognition

(Washington, DC – Nov 3, 2016) -- Brailsford & Dunlavey Vice President Peter Isaac was named by Building Design + Construction Magazine as one of its "Forty Under 40" honorees for 2016.

Isaac, who heads up B&D's Austin office and is co-chair of the firm's public-private partnership (P3) practice, was honored with the other award recipients at a Chicago reception last month. The magazine recognized Isaac as an innovator in the P3 area based on his growing advisory practice with colleges and universities across the country.

"Schools, both large and small and both public and private, are recognizing the added flexibility that the various P3 structures can provide for campus development," Isaac said. "The key for advising most institutions is matching their strategic objectives with their desired risk profile, and then helping them pursue deal structures that most advantageously transfers risk and return to the parties best positioned to assume those responsibilities."

He added, "I work with an amazing team of innovators, internal to B&D but also including some extremely ambitious clients, and I am proud of our collective impact on the growth of public-private partnerships into the higher education market."

Since starting with B&D 10 years ago, Isaac has developed a methodology that enables organizations to pursue their mission-based goals through the management of their own real estate assets. Given the constantly changing market conditions, his entrepreneurial Value for Money approach prioritizes long-term financial sustainability as the key driver for facility enhancement decisions.



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About Brailsford & Dunlavey

Brailsford & Dunlavey (B&D) (www.programmanagers.com) is a Washington, DC-headquartered national development advisory and program management firm with comprehensive in-house planning and implementation capabilities, dedicated to serving public agencies, professional sports organizations, educational institutions, corporations, and non-profit clients. B&D has more than 120 people in 10 offices throughout the U.S.

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