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Brailsford & Dunlavey unit to target sports

By **Don Muret**, Staff Writer

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Brailsford & Dunlavey, a firm tied to sports facility development, has formed B&D Venues as a separate division to focus on sports projects.



Dunlavey

The Washington firm conducts feasibility studies and market research for several building types, including stadiums and arenas, as well as serving in the role of owner's representative for the stakeholders financing the deals.

As the recession shrank parts of sports development over the past five years, Brailsford & Dunlavey continued to expand its business in other sectors to a point where it now has 100 employees working in seven offices around the country, said Chris Dunlavey, the company's president and co-owner. As the sports industry has bounced back with an uptick in development, Dunlavey and co-owner and CEO Paul Brailsford felt the need to affix a brand and identity to their sports expertise.

"This brings together our business units with a focus on delivery," Dunlavey said. "What was happening was that as we were spreading our wings geographically, we had leads coming in and there were strong local ties, but our people did not know the world of sports facilities in and out. B&D Venues gives the industry the attention and expertise it needs."

The new group has eight people dedicated to sports led by Dunlavey and Bill Mykins, a company vice president. Mykins, an architect by trade, has worked at Brailsford & Dunlavey since 2006. Mykins' work experience includes Coors Field, PNC Park, M&T Bank Stadium and Gillette Stadium, from when he worked at the old HOK Sport, Barton Malow (a construction firm) and his own company.

In addition, Jason Thompson, a regional vice president in Detroit, runs B&D Venues' minor league baseball program with expertise in financing.

Jim Bailey, former executive vice president of the Cleveland Browns and Baltimore Ravens, has worked as a senior consultant for Brailsford & Dunlavey in San Diego, and he will continue serving in that role with B&D Venues.



Mykins



Thompson

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