Trends in Recreational Facilities

SUNY/PPAA Winter Conference

Wednesday

January 27, 2010

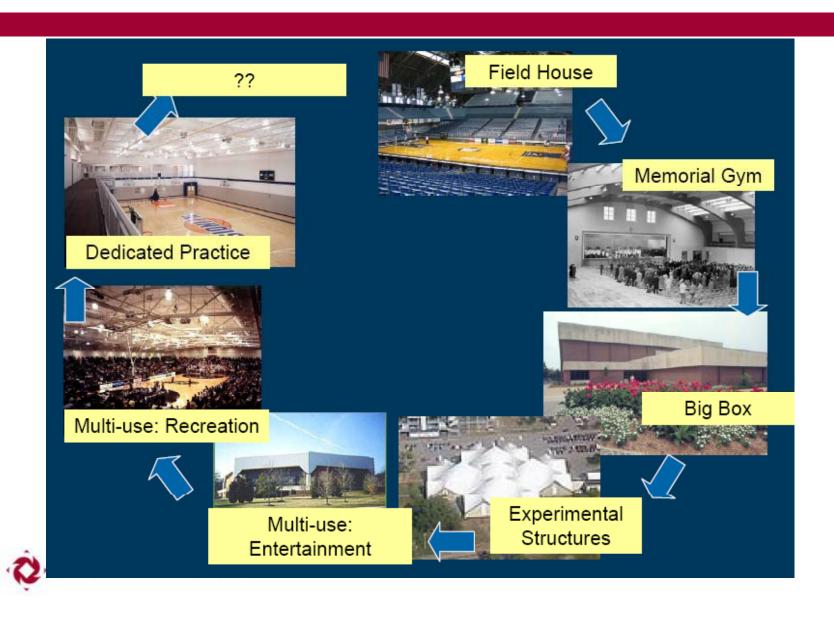
Outline

- 1. Introductions
- 2. Overview of the History of Campus Recreation
- 3. Overview of Institutional Value of Campus Rec
- 4. 4 Trends
- 5. Questions & Answers



Introductions

- > Ann Drummie
 - Senior Project Manager, Brailsford & Dunlavey
 - Architecture and engineering background
 - Worked with over 25 institutions and communities with the planning and implementation of athletic and recreation facility projects
 - Presenter at Athletic Business, NIRSA, NCAA, ACUI



ERAS IN RECREATION CULTURE	% of Grads	M/F (%)
Post WWI Era (the 1920's & 30's)	5%	60/40
Post WWII Era (the 1950's)	14%	68/32
The Physical Education Era (the 1970's)	36%	59/41
The Contemporary Era (1985 to Present)	43%	48/52
	55%	42/58













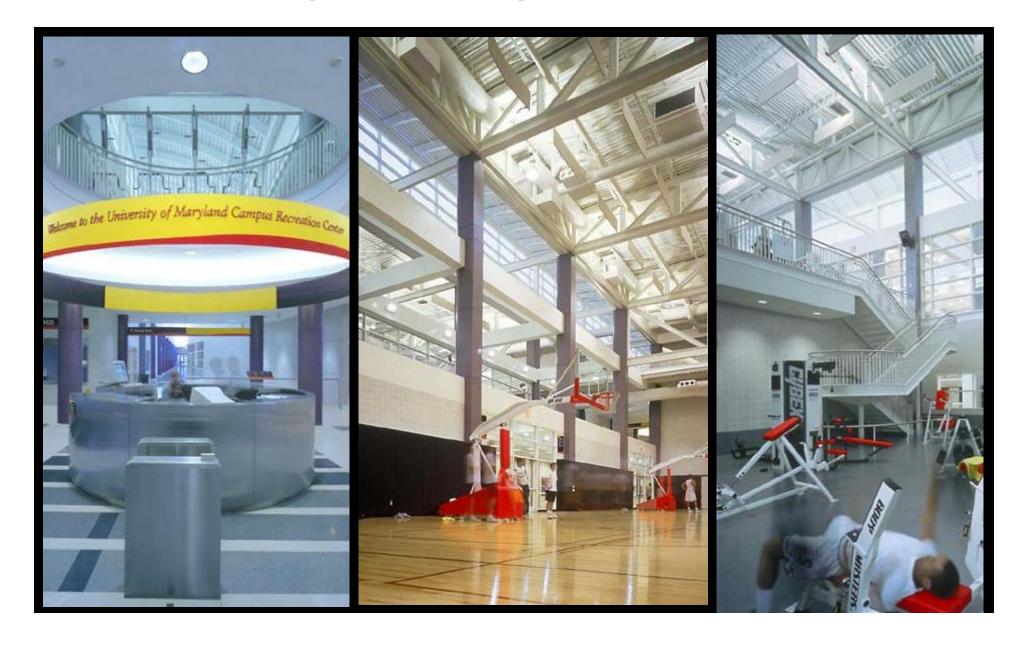
PHYSICAL EDUCATION ERA

CONTEMPORARY ERA

P.E.& Athletics Focus **Recreation / Social Focus Dynamic Social Space Utilitarian Function Maximized Appeal Limited Audience Shared Use Facilities Special Purpose Buildings Market Driven Services Directed Programs** Fee Based Memberships Free Employee Use Male Dominated **Gender Balanced Active Adults are Young All Ages Groups Are Active**



University of Maryland



University of Maryland



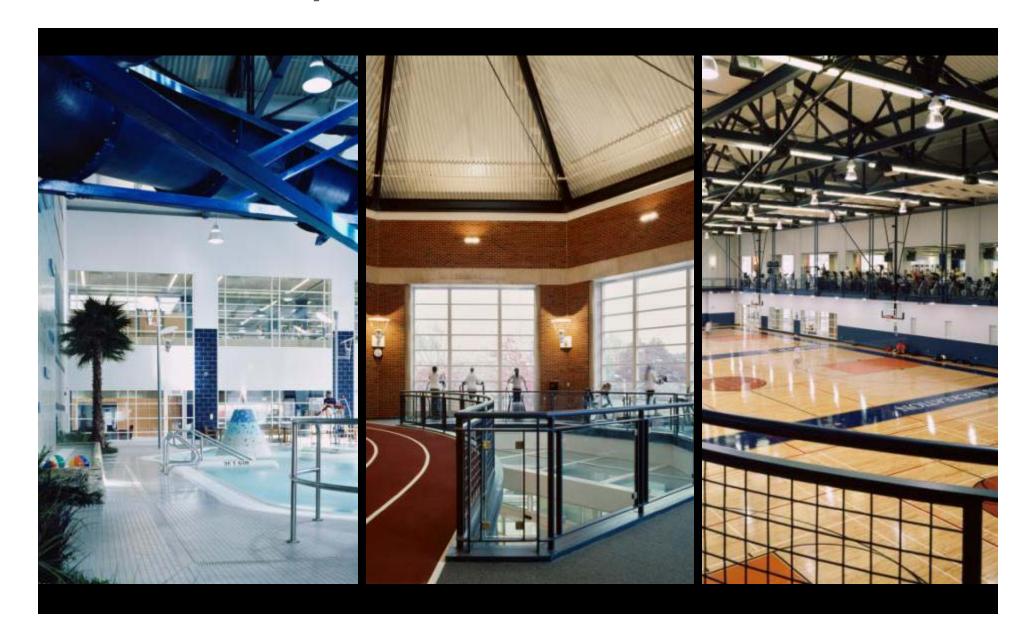
University of Illinois CRCE



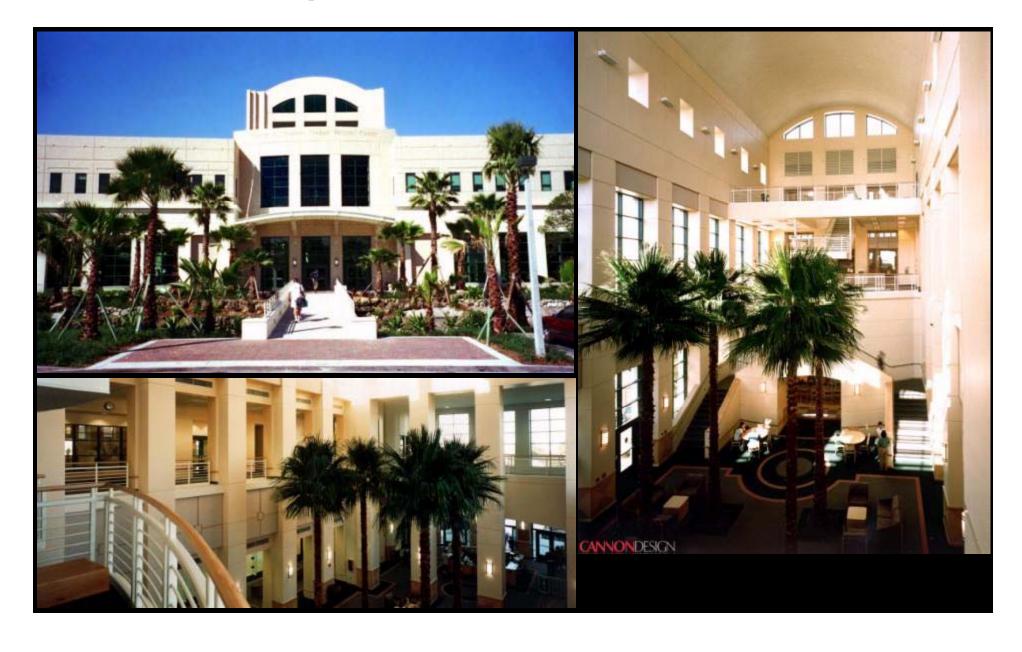
University of Illinois CRCE



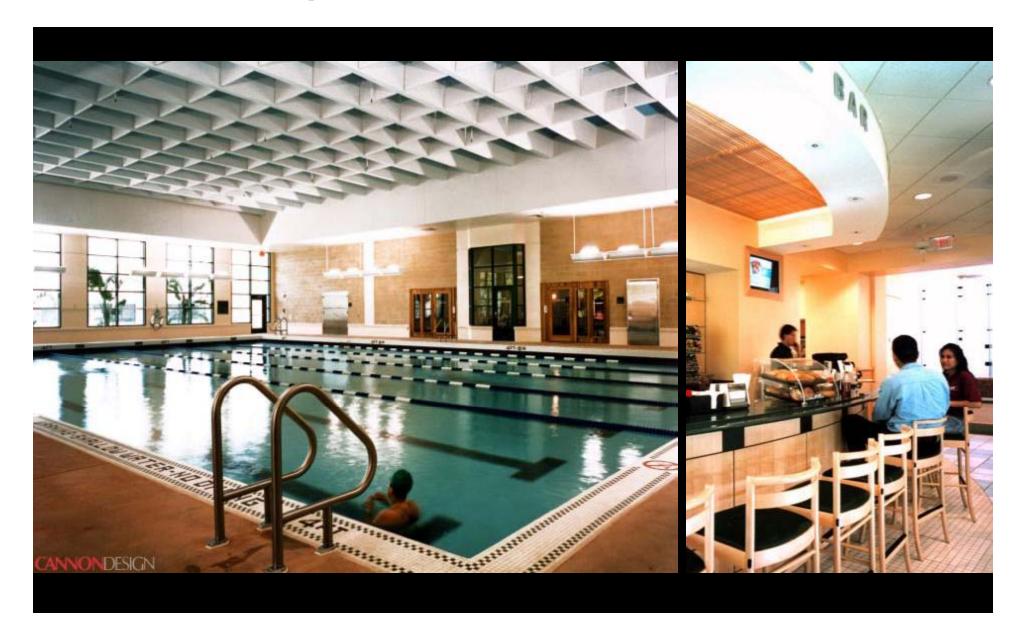
University of Illinois CRCE



University of Miami



University of Miami



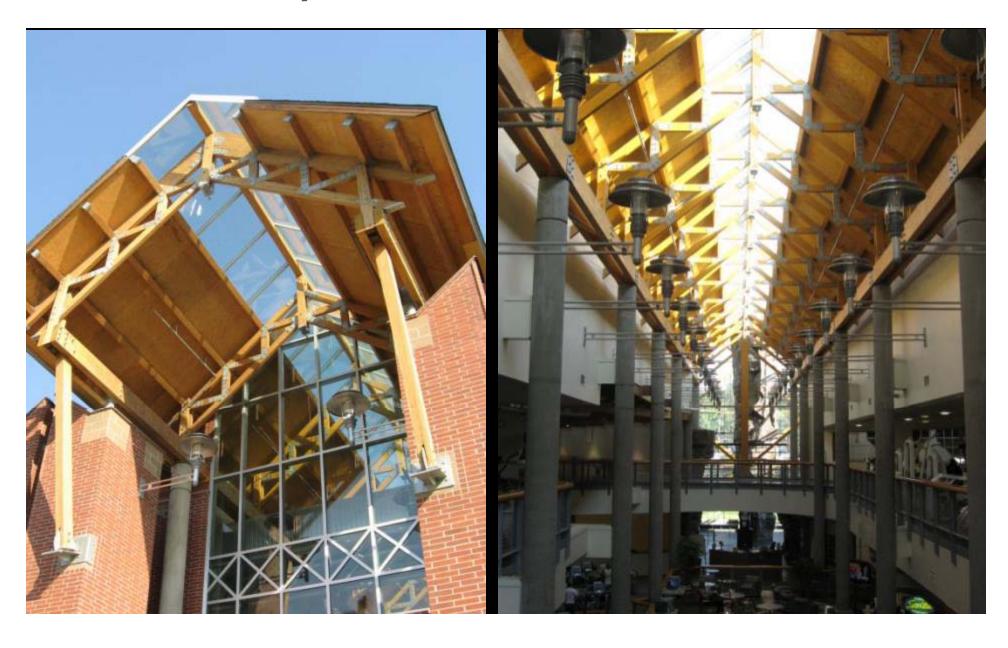
Marshall University



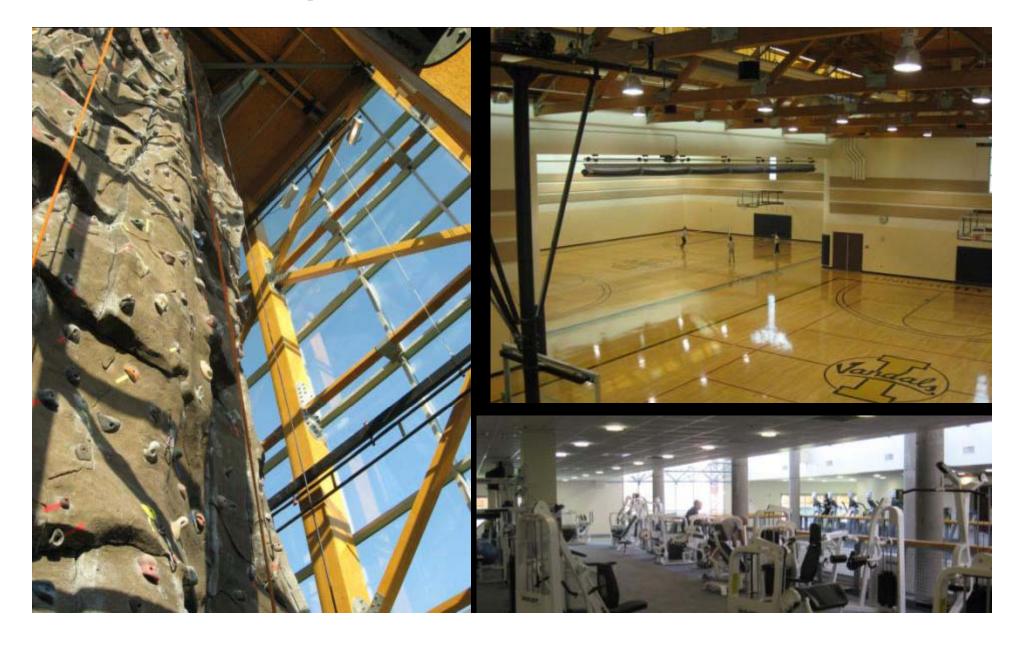
Marshall University



University of Idaho



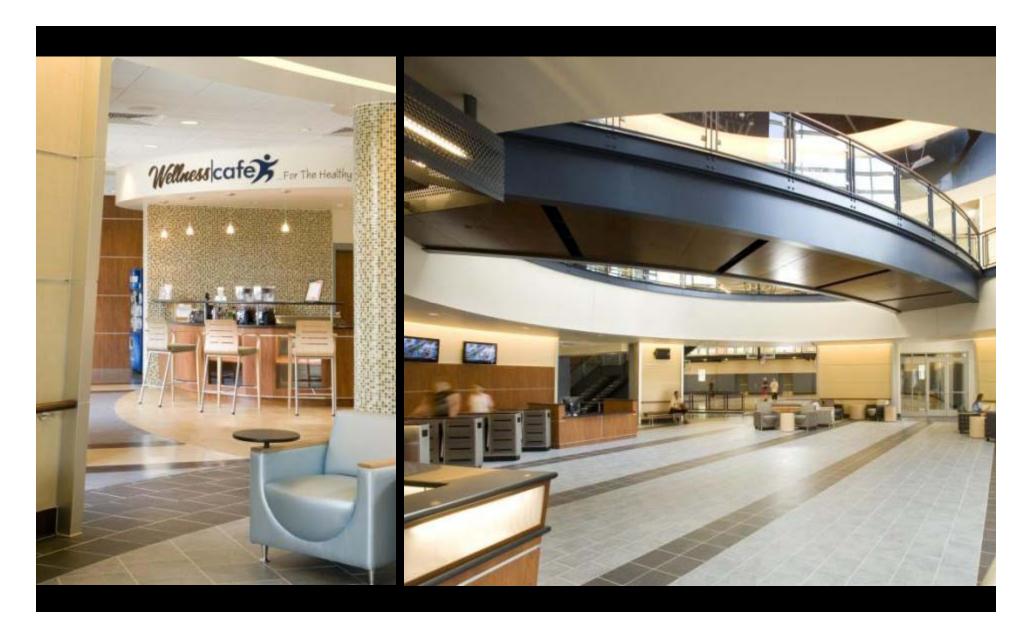
University of Idaho



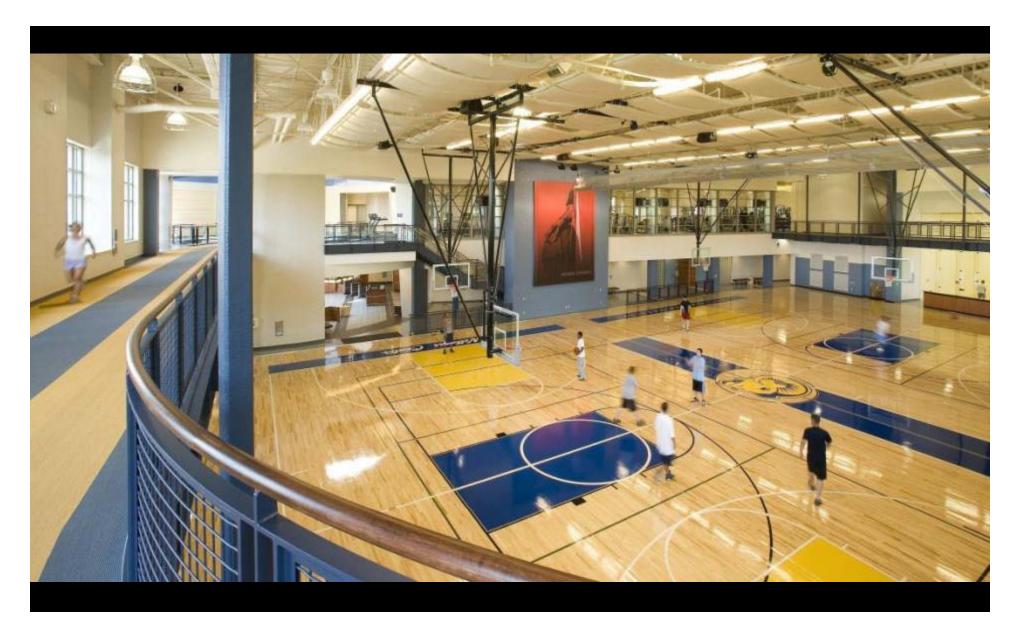
Shepherd University



Shepherd University



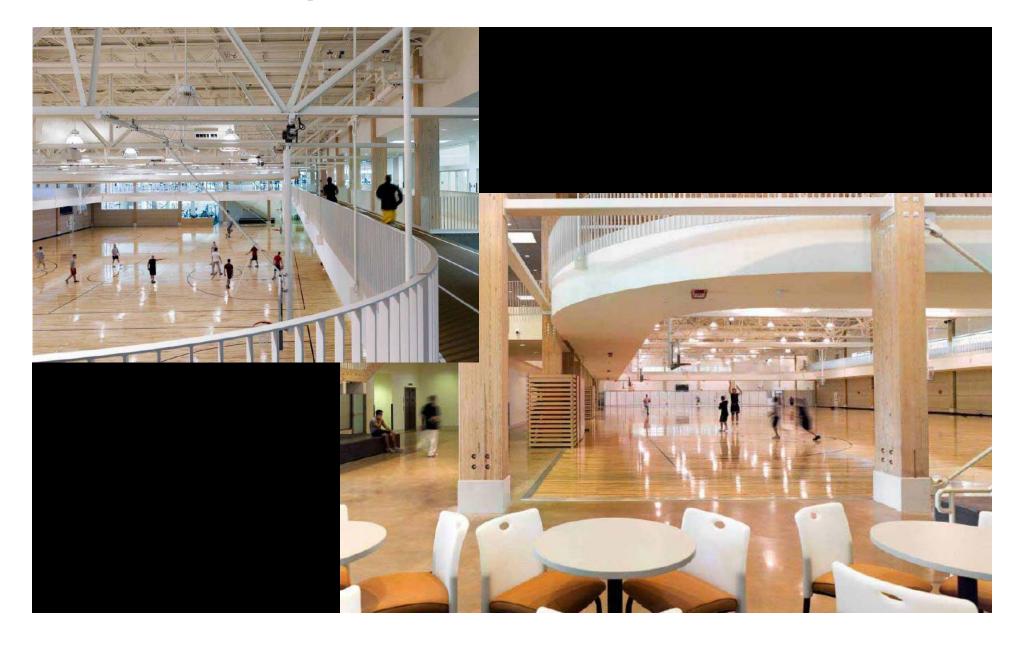
Shepherd University



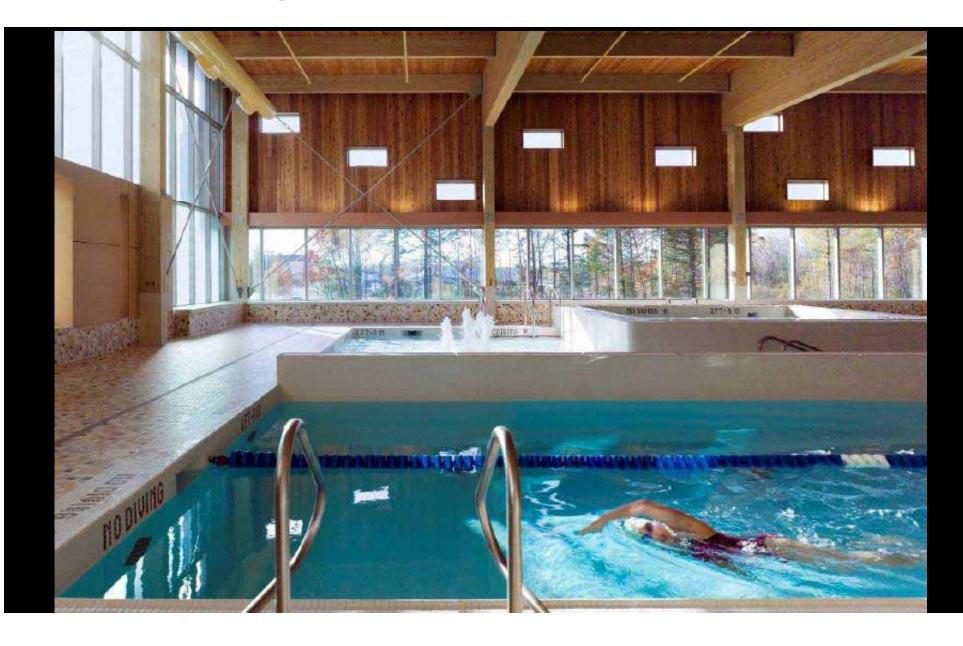
University of Maine



University of Maine



University of Maine



Institutional Value

When do Colleges & Universities invest in facilities?

- When Student Supply Is Up, Schools Build to Accommodate Growth
- When Student Supply Is Down, Schools Build to become More Competitive
- When Student Supply is Stable, Schools Build to Support their Mission



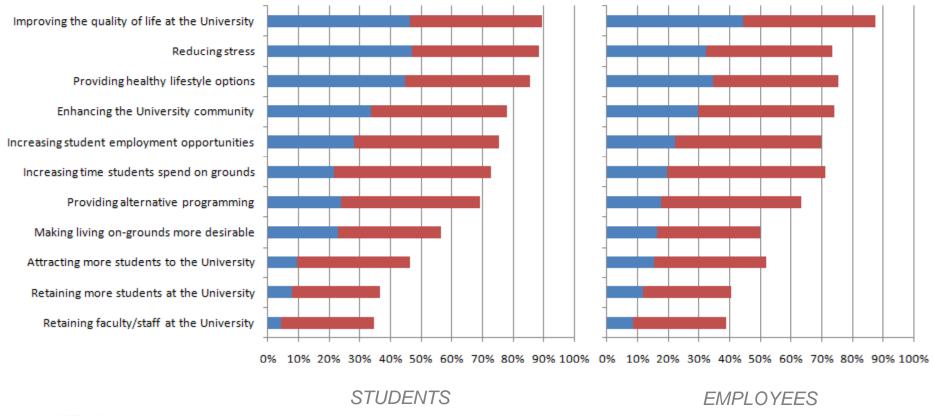
Institutional Value

- Stress mitigation
- Wellness education
- Student leadership development
- Student professional development
- Relationship management / alumni giving
- Student recruitment
- Alcohol-free social opportunities
- Community relations



Institutional Value

% of respondents who indicated that IM-Rec sports facilities and programs have a **significant** or **moderate** impact on the following objectives:

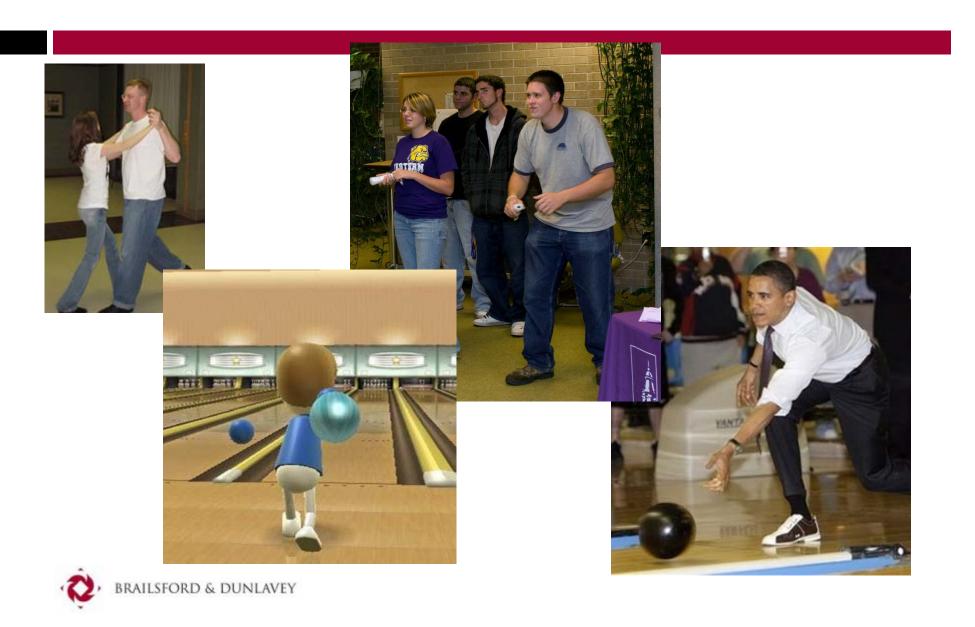




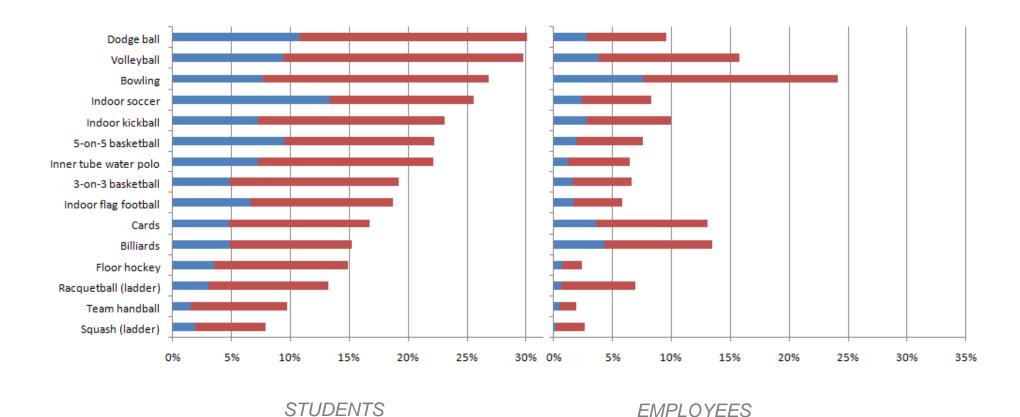
- Increased programming needs for employee wellness, club sports, and new millennium intramurals
- 2. Broader awareness and involvement by users in facility stewardship and maintenance
- 3. Creative financing structures and sophistication of business plans
- 4. Greater emphasis on the right blend of location, size, and amenities which will get users to turn off their iPods and interact as a community



 Increased programming needs for employee wellness, club sports, and new millennium intramurals

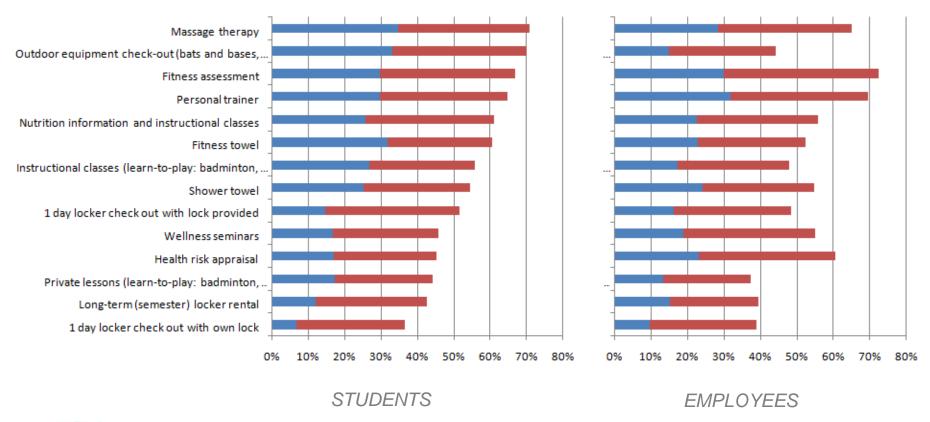


% of respondents who indicated that they would be **very likely** or **somewhat likely** to participate in the following intramural sports:

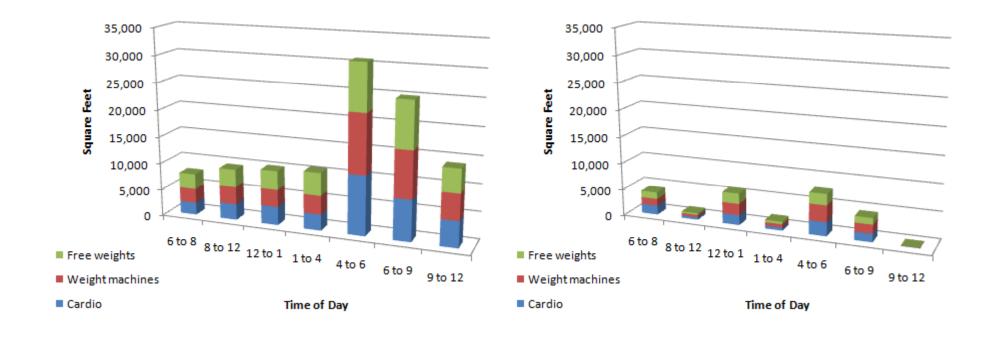


BRAILSFORD & DUNLAVEY

% of respondents who indicated that they would be **very interested** or **somewhat interested** in the following services:







EMPLOYEES



STUDENTS

- Increased programming needs for employee wellness, club sports, and new millennium intramurals
- > More instructors and trainers, and tracking software
- Blending with student centers to accommodate club sports: ballroom dancing, martial arts, table tennis, bowling, cards, Wii
- Flexible spaces for social games: dodgeball, kickball, indoor ultimate



Broader awareness and involvement by users in facility stewardship and maintenance

- Broader awareness and involvement by users in facility stewardship and maintenance
- Student demand and acceptance of additional fee to allow for high level sustainable design
- Training more student workers to do interim maintenance and cleaning of fitness equipment
- Visibly cleaning facilities during normal business hours
- Displaying building energy usage



3. Creative financing structures and sophistication of business plans

- 3. Creative financing structures and sophistication of business plans
- Developer-built, out-sourced management
- Consortium purchasing and investing
- Creating and incorporating medical and law campus facilities within recreation department



EXAMPLE

Case A

NOI = \$2.5M

Fees = 80%

Interest rate = 5.5%

Case B

NOI = \$2.5M

Fees = 80%

Interest rate = 5.5%

Debt Term = 20 years

DCR = 1.25

Debt Term = 30 years

DCR = 1.10

Debt Capacity = \$24.0M

Debt Capacity = \$36.3M

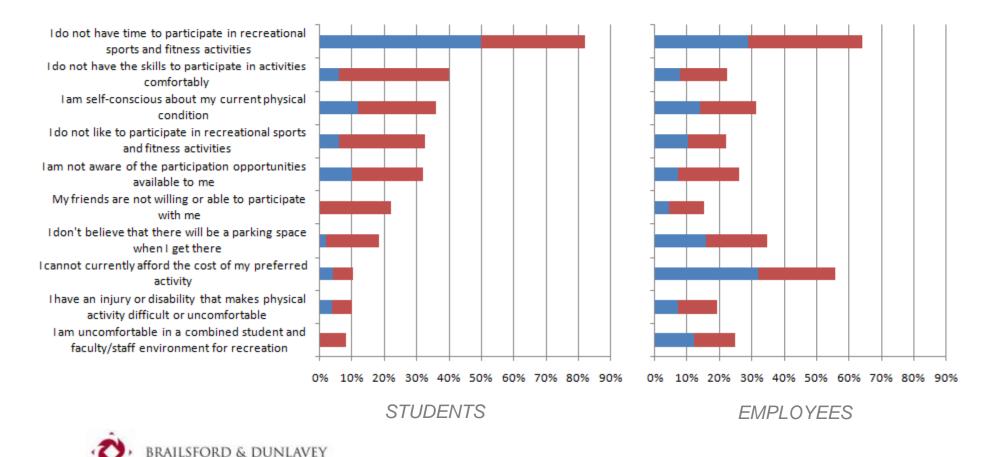
Student Fee \$50 vs. \$70 Square Footage 65,000 SF

4. Greater emphasis on the right blend of location, size, and amenities which will get users to turn off their iPods and interact as a community

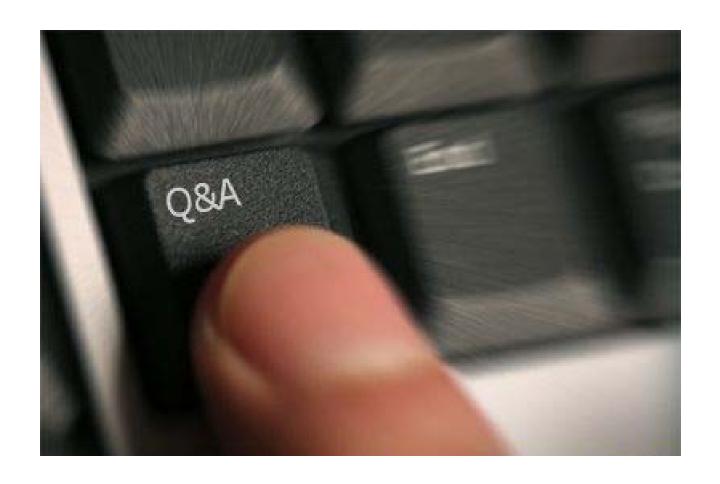
- 4. Greater emphasis on the right blend of location, size, and amenities which will get users to turn off their iPods and interact as a community
- Critical to determine appropriate scale
- Analyze location for success of speculative and/or destination uses
- Ever-increased use of interactive media to generate awareness and participation



% of INACTIVE respondents who indicated that the following reasons were **very important** or **important** for not pursuing indoor programs or activities:



Questions & Answers





- Increased programming needs for employee wellness, club sports, and new millennium intramurals
- 2. Broader awareness and involvement by users in facility stewardship and maintenance
- 3. Creative financing structures and sophistication of business plans
- 4. Greater emphasis on the right blend of location, size, and amenities which will get users to turn off their iPods and interact as a community



Thank you

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