Creating and Implementing A Comprehensive, Sustainable Student Housing Master Plan

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Agenda

- Student Housing Overview
- Creating a Comprehensive, Sustainable Plan
- Successful Plan Implementation: Case Study & Impact
- Discussion





Students and Families Today

Today's Student

- Special and Entitled
- Sheltered
- Confident
- Time-oriented
- Conventional
- Pressured and Achieving
- See and Be Seen
- Diverse

Services Delivery Expectations

- Instant Gratification 24/7
- Technologically Immersed
- One-stop
- Community Building
 - Nurturing
 - Social
 - Safe
 - Individualized
- Academically Supportive
- Orderliness
- All the Comforts of Home





The Need for a Housing Master Plan

- Existing Facilities are Outdated
- Integrate Housing with Master Plan
- Opportunity to Create Living/Learning Environments That Will Attract/Retain Students and Enhance Learning Outcomes
- Enhance Your Competition Context





Housing Planning Issues:

- Options and Choices Throughout the Educational Continuum
 - Academic
 - Non-academic
 - Traditional, Suite, and Apartment Style
 - Outdoor Amenities
- Expectations
 - Affordable
 - Flexible
 - Embedded Technology
 - Sustainable Vision







Housing Planning Issues

Implement Phased
 Master Plan with Vision,
 Research, Surveys, and
 Best Practices

 Manage Bed Count Requirements

 Coordinate Planning and Infrastructure Needs

Regularly Monitor Plan

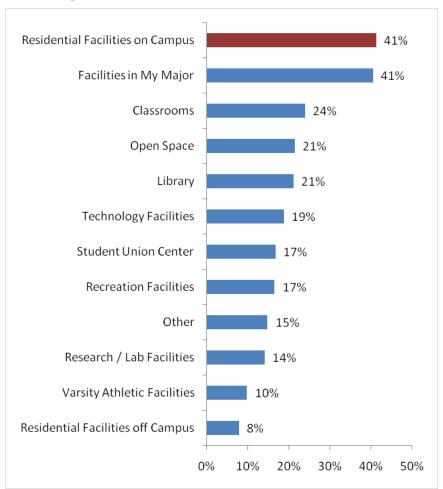
 Manage Evolving Implementation





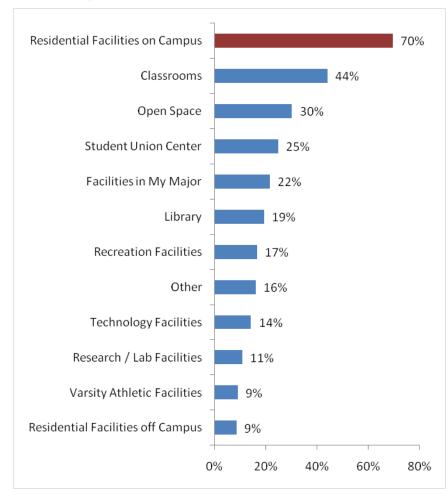


Inadequate Facilities at Reject Institutions



Source: The impact on facilities on recruitment and retention of students - Reynolds, et al

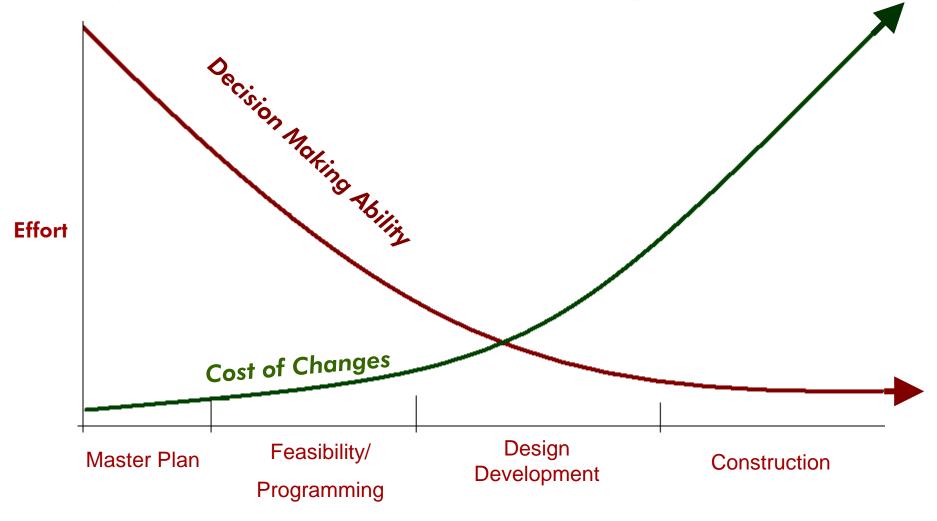
Poorly Maintained Facilities at Rejected Institutions







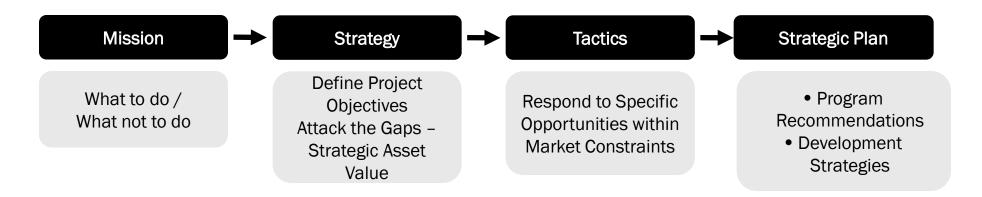
Importance of the Plan – "The Road Map"







Mission Driven Process



Mission

The Department of Residence Life creates a safe and clean environment facilitating the development of a community that provides the opportunity for individual growth and the pursuit of academic excellence.





Strategic Asset Value Analysis

"All of the Project's objectives must be expressed in specific terms that demonstrate their relevance to furthering the school's *mission*, reinforcing *campus* values, responding to institutional commitments and responsibilities, and improving the school's *competitive position* in the market."



Strategic Asset Value Analysis
Educational Outcomes
Enrollment Management
Campus Community
Financial Performance



How important are these outcomes?

How effective are existing student life facilities and programs?





Creating Living-Learning Environments

- More Square Feet per Student
- More Technology
- Greater Cost





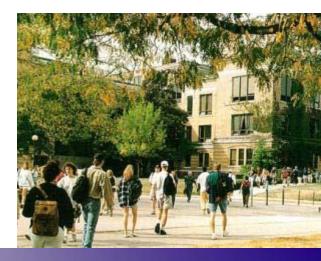


Comprehensive Approach

- Housing Master Process/Services:
 - RFP/Selection of Planning Team
 - Assess/Analyze Physical Context & Programs
 - Research Student Life Best Practices
 - Analyze Peer and Aspiring Schools
 - Conduct Focus Groups/Surveys
 - Develop Vision/Goals









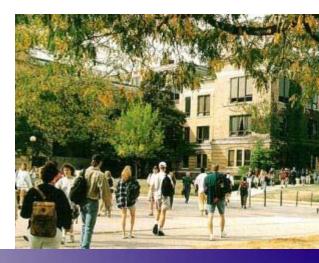


Comprehensive Approach

- Housing Master Process/Services:
 - Develop/Test Flexible & "Sustainable" Strategies and Concept Options: People/Programs/Facilities/ Operations/Finances
 - Integrate with Master Plan
 - Select/Refine Preferred Flexible Strategy
 - Generate Phased Plan with Proformas
 - Evaluate/Test Implementation Options
 - Evaluate/Test Funding Options









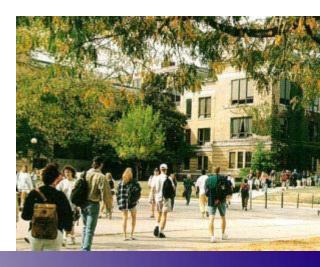


Comprehensive Approach

- Engagement:
 - Core Committee: Decision Makers
 - Advisory Committees: Input/Consensus
 - Establish/Manage Planning Schedule
- Implementation:
 - Public Procurement
 - Private Procurement
 - Developer or Design/Build Partnerships
 - Other Options? Fusion with Other Projects?





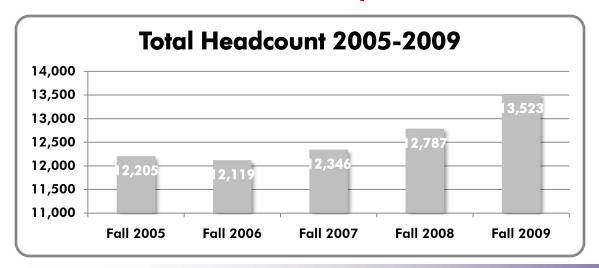






Market Analysis

- Review Document and Data Materials
- Tour of Campus and Landholdings
- Demographic Analysis
- Conduct Administrator / Stakeholder Interviews
- Conduct Student Focus Groups









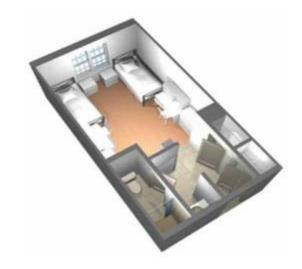


Market Analysis

- Off-campus Market Analysis
- Peer Institution Analysis
- Survey Implementation and Analysis
- Housing Demand Model

Unit Type	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014
Traditional	293	296	299	302	305	308
2 Person Semi Suite	457	462	466	471	476	480
4 Person Semi Suite	146	148	149	151	152	154
4 Person Semi Suite	110	111	112	113	114	115
2 Person Semi Suite	399	403	407	411	415	419
2 Person Suite	136	137	138	140	141	142
4 Person Suite	211	213	215	217	220	222
2 Person Suite	317	320	324	327	330	333
4 Person Suite	384	388	392	396	400	404
2 Bedroom Apt.	164	166	167	169	171	172
4 Bedroom Apt.	124	125	127	128	129	130
Total Demand	2,741	2,769	2,796	2,824	2,852	2,881
Existing Beds on Campus	2,291	2,291	2,291	2,291	2,291	2,291
Surplus/(Deficit)	(450)	(478)	(505)	(533)	(561)	(590)



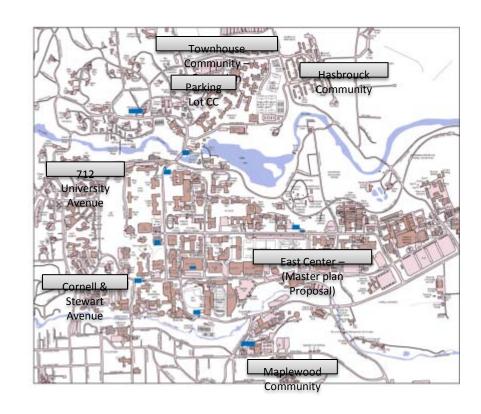






Strategies and Concept Option Development

- Programming
- Assessment of Physical Context
- Site Analysis/Options
- Phasing and Implementation Strategies
- Preliminary Capital Budget Development
- Financing Strategies







Strategies and Concept Option Development

- Review of Financial Statements
- Capital Costs
- Revenues/Expenses
- Debt/Debt Service Reserve
- 30 Year Operating Pro Forma/ Debt Capacity
- Detailed Modeling/Scenarios
- Built-in Phasing
- Other Financing Options







Pennsylvania State System of Higher Education and Indiana University of PA





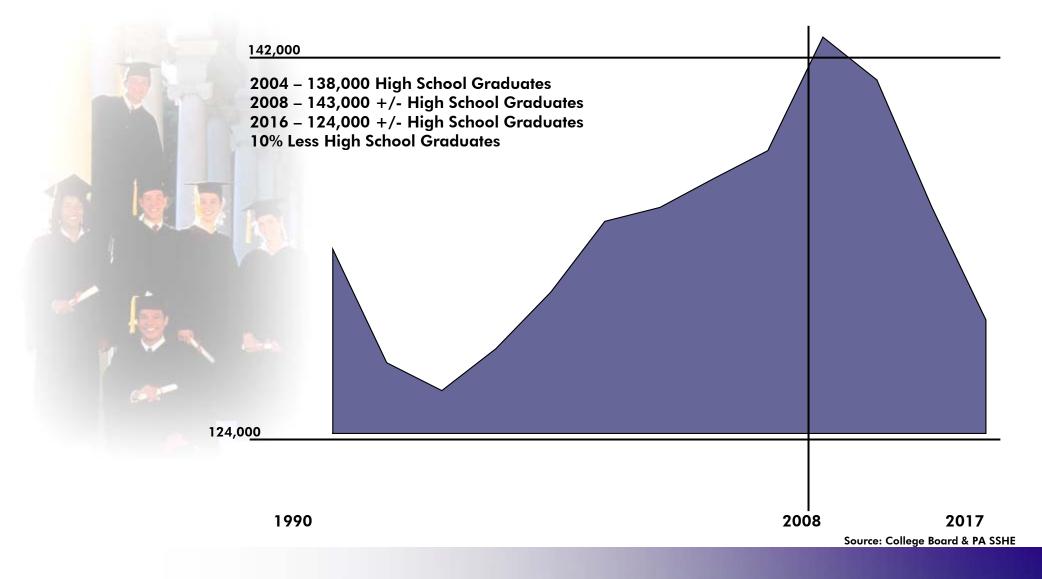








Pennsylvania High School Graduates: Actual and Projected 1990-2017







Project Goals

- Integrate Housing Programs with Academic Mission
- Maximize Affordability/ Amenities/Privacy
- Balance Financial Feasibility/ Viability/Sustainability
- Attract/Retain Top Students
- Green or LEED Focus









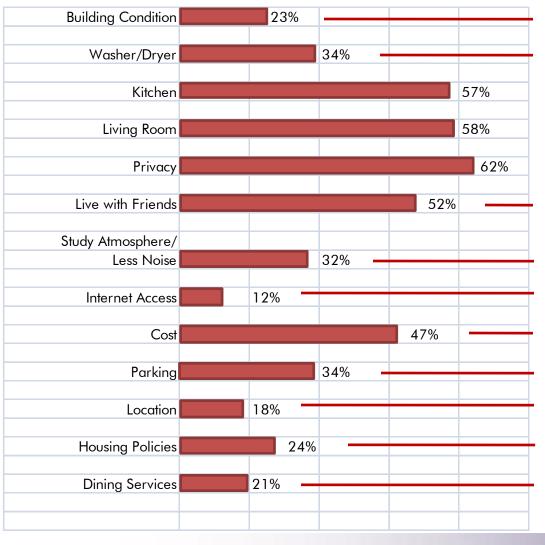








Key Student Life Issues



Responses

New LEED L/L Communities
Laundry per Wing (1:20 ratio)
Kitchenette / Kitchen Options
Living Room/ Dinette Options
57% Single Room Options
2 and 4-Person Options

Study Areas w/ Sound Attenuation
Included
Competitive Rents
Net Gain of Spaces
Adjacent to Academic Programs
Best Practices Implemented
Best Practices Implemented





Academic and Culturally Focused Living-Learning Community

- Formal/Informal Faculty and Student Discussion Amenities: Forums, Advising Outreach, On-Site Tutoring, Study Groups, etc.
- Spaces and Activities that Enhance Interpersonal and Cultural Awareness: Performances, Exhibits and Displays!
- Residence Life Offices, Community Assistants (RAs), Residence Hall Council & Peer Mentor Program









Academic and Culturally Focused Living-Learning Community

Common Areas Located Throughout the Facilities:

- Multipurpose Rooms
- Social and Study Lounges
- Kitchen/Dining Areas
- Laundry Areas
- Recreational Spaces
- Unique Amenities That Support Each Community
- Outdoor Amenities: Courtyards/Porches/Patios/Performance/Rec Venues









Academic and Culturally Focused Living-Learning Community

Support Services Located on Lower Floors:

- Residence Life Offices
- Health Wellness Center
- IT Support Center
- Social Equity and Civic Engagement
- African American Cultural Center
- International Affairs
- John P. Murtha Institute for Homeland Security
- Applied Research Lab
- Advising/Testing, Development Studies

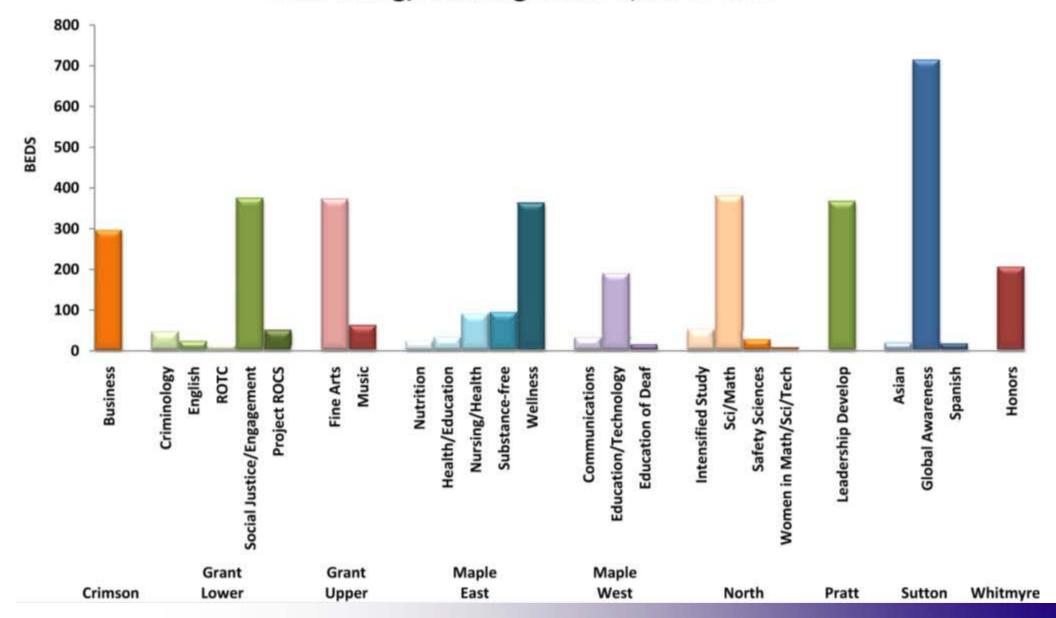








IUP Enrollment: 14,600 Total Living/Learning Beds: 3,823 or 89%

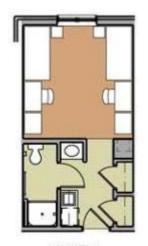




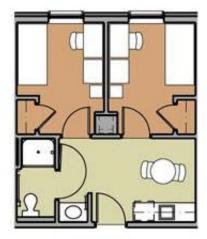


Proposed Unit Mix

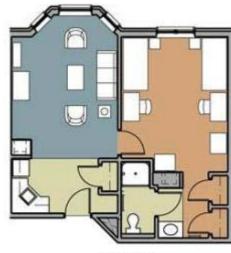
- On-campus Occupancy: 4,000 Beds
 - 49% Freshman or 1,980 Beds
 - 46% Upper-classmen or 1,820 Beds
 - 5% Honors College or 200 beds
- Aligned with Student Housing Survey Results
 - Mix of Singles and Doubles
 - Enhanced Amenities
 - 50% Demand Increase to Stay on Campus or Approximately 10,400 Beds



UNIT A
2 PERSON SHARED
SEMI SUITE
25% of Units
\$3,010/Semester



UNIT B
2 PERSON PRIVATE
SEMI SUITE
37% of Units
\$3,230/Semester



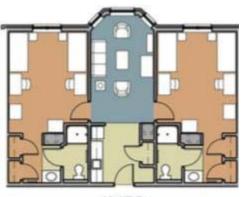
UNIT C 2 PERSON SHARED SUITE 3% of Units \$3,470/Semester





Proposed Unit Mix: Replacement Beds

	Beds	
Residence Life Coordinator Apartment (two 1-bdrms)		
1-Person Private Semi-Suite (1-bdrm)	1.4%	
2-Person Shared Semi-Suite (1-bdrm)	30.3%	
2-Person Private Semi-Suite (2-bdrms)	41.6%	
2-Person Shared Suite (shared bdrm w/ living/dining rm)	1.1%	
2-Person Private Suite (2-bdrms w/ living/dining rm)	6.0%	
4-Person Private Suite (4-bdrms w/ living/dining rm)	12.4 %	
4-Person Shared Suite (2-shared bdrms w/ living/dining rm	n) 6.2%	
Totals:	3,548	







UNIT E
4 PERSON
PRIVATE SUITE
8% of Units
\$3,600/Semester



UNIT G
2 PERSON PRIVATE
SUITE/PRIVATE BATH
9% of Units
\$3,925/Semester







Planning Concepts

- New Construction Approved vs. Renovations with Similar Costs (Maintain Whitmyre)
- Academic/Residential Precincts
- Phased Construction to Maintain Bed Counts
- Stepped Building Entrances Link Courtyard Terraces
- Support Amenities at Lower Level
- Residential Promenade to Oak Grove w/ Outdoor Amenities
- Pedestrian Scale at Pratt Drive
- LEED Architectural Neighborhoods





An Academic and Culturally Focused Living/Learning Community

- Spaces for Formal/Informal Faculty and Student Discussions: Forums, Advising Outreach, On-site Tutoring, Study Groups, etc.
- Amenity Spaces for Student Support Offices
- Student Interactions and Support Via Community Assistants (RAs), Residence Hall Council, and Pilot Peer Mentor Program



















Living/Learning Communities

- Fine Arts
- Social Justice and Civic Engagement
- Wellness
- Leadership and Education
- Natural Sciences and Mathematics
- Business
- Global Awareness
- Honors College
- Crimson Connections/Common Hour











Living/Learning Communities

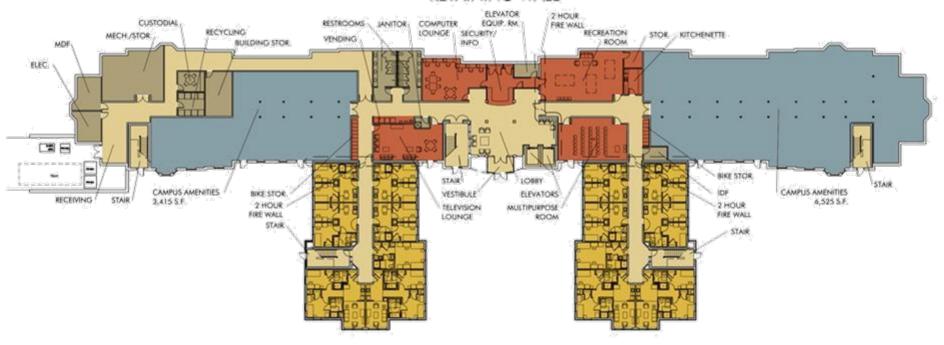
 Continually Assess/Refine Impact of Living Learning Programs on Enrollment, Retention & Student Success Continually Assess/Refine Learning Outcomes and Responses to Academic Initiatives







RETAINING WALL



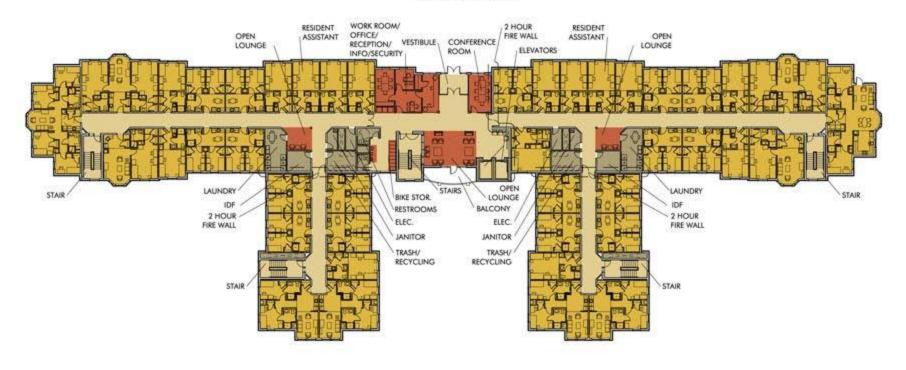
COURTYARD







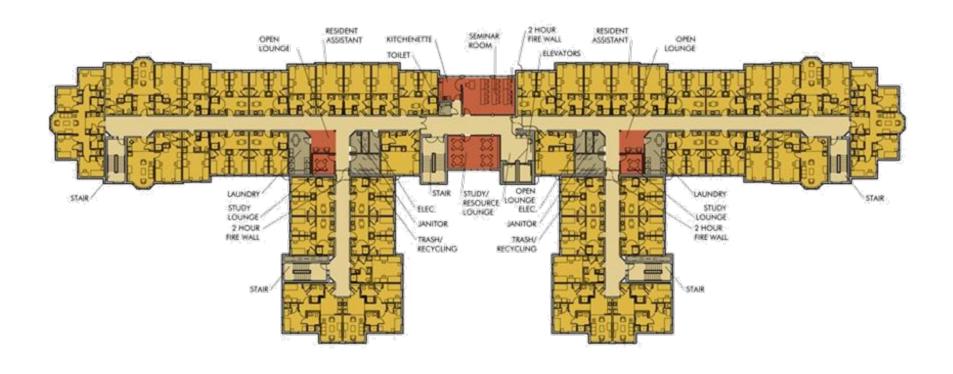
GRANT STREET

















Cost Overview

National Average: 201-500 Bed Project*

Gross Sq. Ft/Bed: 331

Project Cost/Sq. Ft: \$188

Project Cost/Bed: \$61,783

Suites at IUP – All Four Phase 3,548 Beds (2007-2010)

Gross Sq. Ft/Bed: 350

• Cost/Sq. Ft: \$193

Cost/Bed: \$67,700

Total Project Cost: Approximately \$240 Million Including Financing

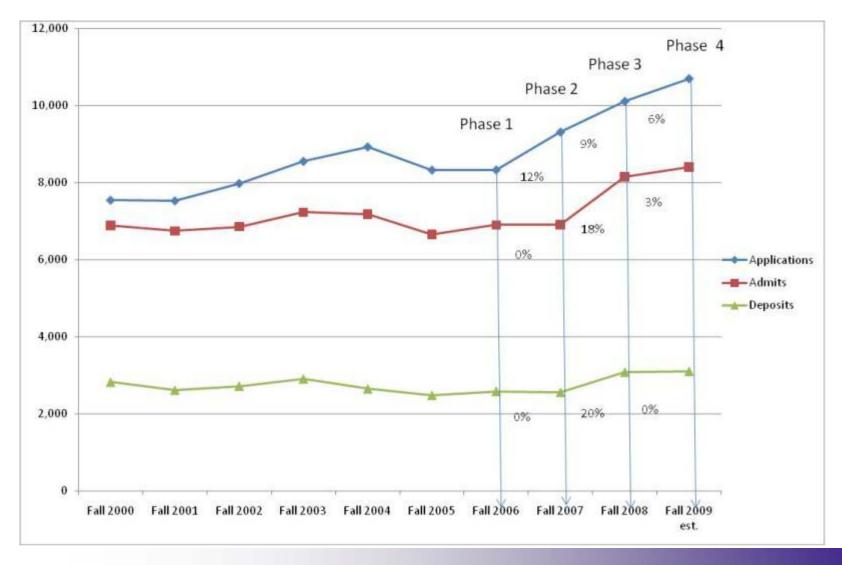
 The Residential Revival is Anticipated to Generate \$100+ Million in Revenues Over Thirty Years for the Foundation at IUP

*Per College Planning & Management 2010 Survey





Admissions Impacts: Housing Construction Phases







Transforming On-campus Living/Learning

- EBI Survey: 38.3% Response
- Resident Satisfaction Mean Increase: 4.50 to 4.65
- Improvements:
 - Room/Floor Environment/Facilities
 - Assignment/Services/Safety/Programming
 - Acceptance and Respect of Residents and Staff









Transforming On-campus Living/Learning

Do Freshman Have the Support to Thrive Socially?

Last Year: 47% Quite a Bit/Very Much
This Year: 63% Quite a Bit/Very Much

Have Freshman Worked on Assignments with Classmates Outside of Class?

Last Year: 2.37This Year: 2.62

(1 = never; 2 = sometimes; 3 = often; 4 = very often)









Transforming On-campus Living/Learning

- Improvements:
 - Privacy/Noise Levels/Ability to Study/Manage Time/Solve Problems
 - Common Areas
 - Satisfaction with Learning/Academic Experience
 - Fulfilled Expectations
 - Living on Campus/Retention/Recommend IUP to a Friend









89% of All Suites are Living/Learning Communities!







How are Your Living-Learning Environments Performing?







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